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frameriv@marinoware.com
connectors@marinoware.com

Date: August 18, 2017

To: Our Valued Customers

Re: Price Increase Announcement – 10% Effective September 18, 2017

Due to the anticipated successive increases in steel cost, Marino\WARE will raise prices 10% on all products, effective September 18, 2017. Price pages will be distributed by September 11th.

All quotes will now reflect the following escalators:

- September 18, 2017 +10%
- January 1, 2018 +10%

Marino\WARE will honor all quotations activated in accordance with the "quote activation policy," which went into effect on April 13, 2010, and can be found on our website, www.marinoware.com. We are voiding any job quotes not activated within policy guidelines, and we urge you to review any open job commitments with your contractors and your Marino\WARE sales representative.

Thank you for your continued support!

Sincerely,

Marino\WARE Sales Management Team

Gerry Compton	Bill Mayne	Mike Fenbert	Kip Craddick
VP Northeast	VP Southeast	VP Midwest	RSM South Central

NEW JERSEY FACILITY
400 Metuchen Road
South Plainfield, NJ 07080
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GEORGIA FACILITY
777 Greenleaf Parkway
Griffin, GA 30223
(800) 504-6199
(678) 688-1312
(678) 688-1378 FAX

INDIANA FACILITY
4245 Railroad Avenue
East Chicago, IN 46312
(888) 836-8002
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TEXAS FACILITY
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