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Owens Corning Insulating Systems, LLC
One Owens Corning Parkway
Toledo, Ohio 43659
419.248.8000



October 2, 2017

Dear Owens Corning™ Insulation customer,

Owens Corning Sales, LLC ("Owens Corning") will increase its prices in the United States on the following Fiberglas™ building insulation products **effective with shipments on or after January 8, 2018 as follows:**

Product	Percent Increase
All EcoTouch® Batts and Rolls	12%
All Manufactured Housing	12%
Basement Blanket	12%
FSK 25 EcoTouch® Batts	12%
All Loosefill Products® Batts	15%

Owens Corning reserves the right to limit quantities prior to the increase.

Order confirmations for full truckload orders with an assigned ship date prior to January 8, 2018, will receive current pricing. Less-than-full truckload orders subject to consolidated shipping on or after January 8, 2018 will receive the increased price. We will maintain fuel surcharges according to the previously released schedules.

New price sheets will be issued by December 15, 2017, and your area sales manager will review the updates with you. Please reach out to your Owens Corning sales representative should you have questions.

Thank you for your continued support of Owens Corning.

Sincerely,

Mike Swift
Vice President
North America Building Insulation

Nathan Walker
Vice President of Sales
National Accounts



Johns Manville

717 17th Street
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Denver, CO 80217-5108
303 978 2000
303 978 3645 fax
www.jm.com

PRICE NOTICE

November 6, 2017

To: All US Building Insulation Customers:

Johns Manville is announcing a price increase effective January 5, 2018. The price increase applies to the following products:

All Residential and Commercial Batt & Roll Products	8%
FSK & PSK	8%
Basement Wall	8%
All Loose fill Blowing Wool Products	12%
All Manufactured Housing Products	8%
All Metal Building Products	6%
Insul-Shield®	6%

This price increase will apply to all orders shipped on or after January 5, 2018 regardless of the date of order placement. Please check with your Customer Advocate as this date approaches for information on current product lead times.

To ensure shipment by January 5, 2018 Johns Manville recommends placing orders early. Johns Manville reserves the right to monitor all orders placed between now and the date of increase and limit quantities if necessary.

If you have any questions about the implementation of this increase, please contact your Sales Representative or Account Manager. Thank you for your ongoing support of JM products.

Chuck McGavern
Director of Sales
Building Insulation Division
Insulation Systems



November 10, 2017

Dear Valued Insulation Customer:

CertainTeed is announcing a price increase on all residential and commercial insulation products effective with shipments on and after January 15, 2018.

Unfaced & Faced Batts & Rolls

Sustainable Insulation including SpeedyR™, EasyTouch™ • All Building Insulation R-values	12%
FSK & PSK	12%
Manufactured Housing Insulation	12%
CertaPro™ Commercial Batts	12%
Basement Wall Insulation	12%

Blowing Wool

InsulSafe® SP Premium Blowing Wool	15%
OPTIMA® Blowing Insulation	15%
TrueComfort® Premium Blowing Wool	15%

Smart Vapor Retarder

MemBrain™ Smart Vapor Retarder	5%
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This price increase is driven by the need for ongoing capital investment to support customer growth.

We anticipate a spike in demand for insulation products through the 4th Quarter of 2017. In order to ensure no service interruptions during this period, we strongly recommend that you place orders with firm specifications by close of business Friday, December 29, 2017. All orders shipped on or before January 14, 2017 will receive current pricing.

The fuel surcharge will remain at \$60 through the 4th quarter of 2017.

Thank you for your continued cooperation and support.

Sincerely,

Rob Malandra
VP Residential & Commercial Sales
Insulation Group

